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hdk

Zürcher Hochschule der Künste
Zentrum für Weiterbildung

Service Design

Service Design | 2. Mai 2018

Florian Wille | Jürgen Späth | Stefano Vannotti

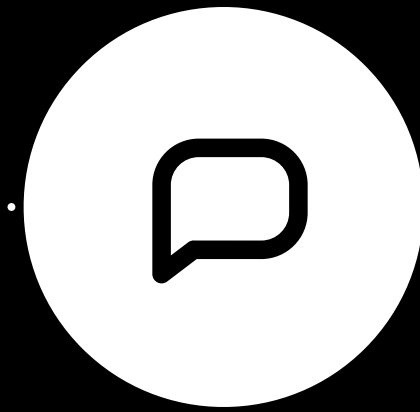
—
Today's schedule

9:15
⋮



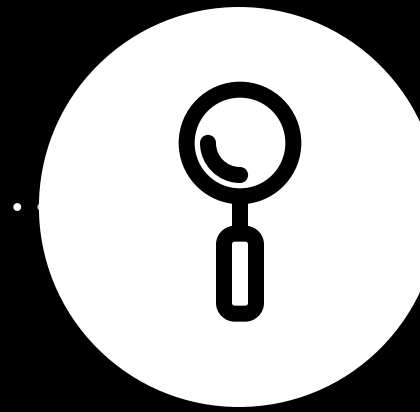
Kick Off

9:45 - 11:45
⋮



**Introduction
through
Oyster Lab**

12:30 - 17:00
⋮



**Independent
Exploration**

Content

- Your Lecturers
- What is Service Design
- Examples
- Course Structure
- Cooperation Partner
- Channels of communication
- Service Exploration

Your Lecturers

–

Lecturers

Florian Wille

Lecturer, Industrial & Interaction Designer

- **Lecturer** at IAD & CAS Design Methods & Design Technologies
- Former **Design Lead ID&IxD** at Schindler



Lecturers

Jürgen Späth

Professor / Managing Director

- **Professor** at IAD
- **Co-Founder & Managing Director** of Projekttriangle Design Studio



Lecturers

Stefano Vannotti

Lecturer / Researcher / Strategist

- **Lecturer** in the field of Interaction Design, Service Design and Design Methodology
- **Coordinator of the Minor Program** in Master of Arts in Design
- **Chief Strategist** of Departement Design
- **Head** of the CAS Design Thinking and the MAS Strategic Design



What is Service Design?

-

What is...

Service Design?

User Experience



Experience between person and single touchpoint, usually a digital product

Service Experience



Orchestrated experience between all parts of the service, from people to objects to places to interfaces

—
An Industry Tale...

A large manufacturer of industrial machines was building state of the art machines...
...but so did many others.



—
An Industry Tale...

So they improved on the design to create a unique feature...
...and get copied in no time.



—
An Industry Tale...

They improve the usability of
their products...
...and competitors take years
to follow.

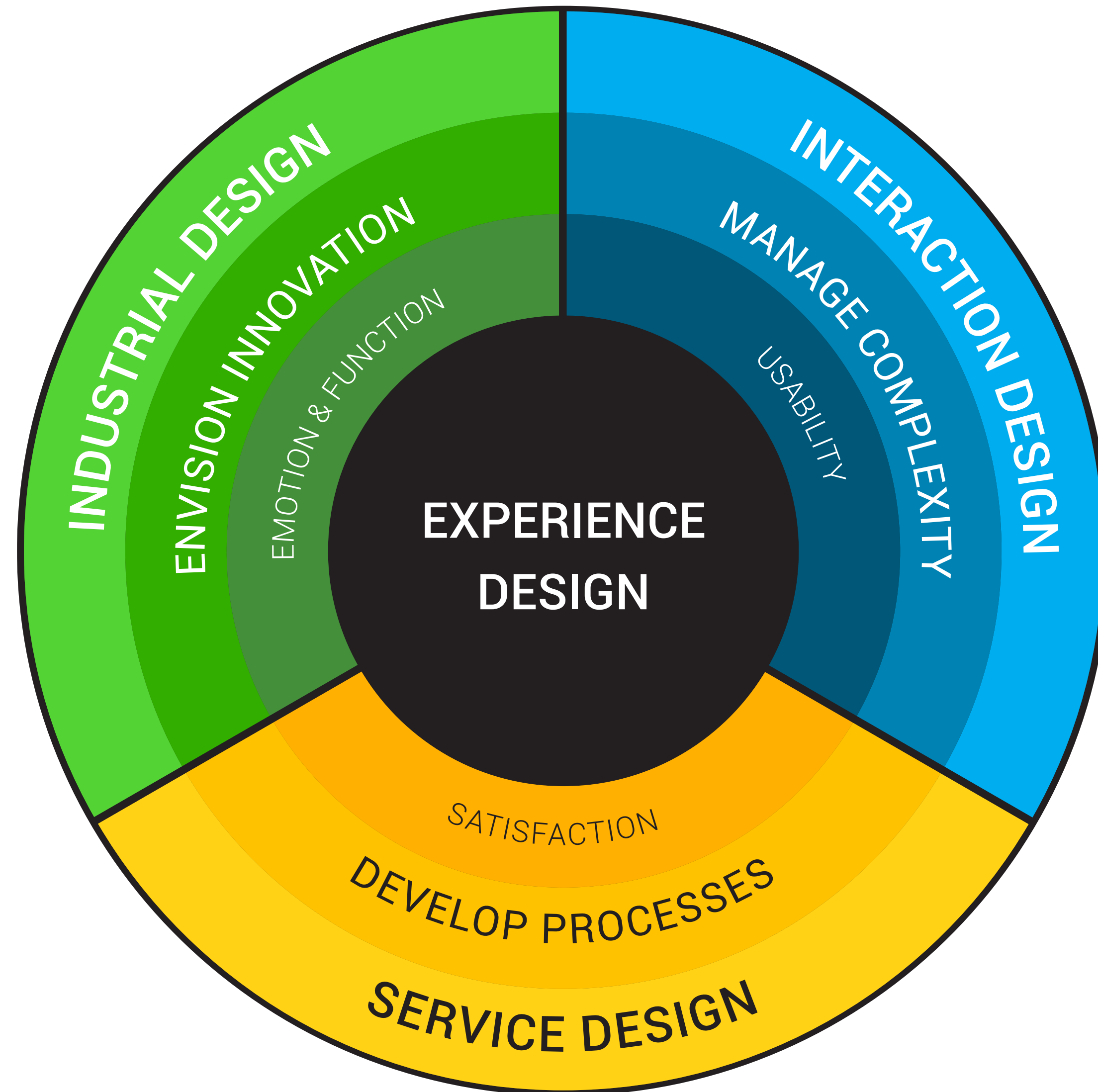


—
An Industry Tale...

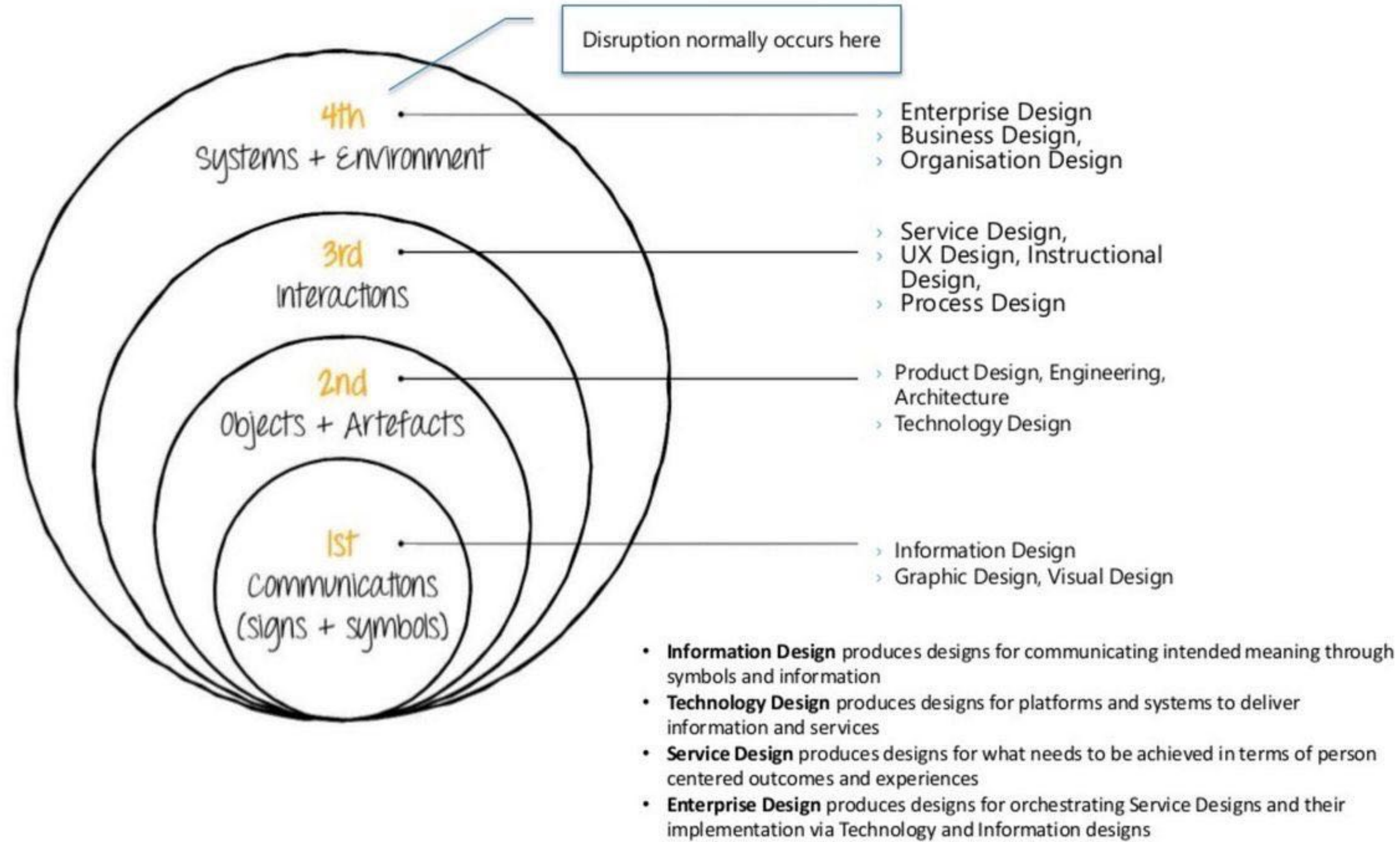
They start to build a service infrastructure...
...and establish a unique value proposition.



CAS Design Technologies

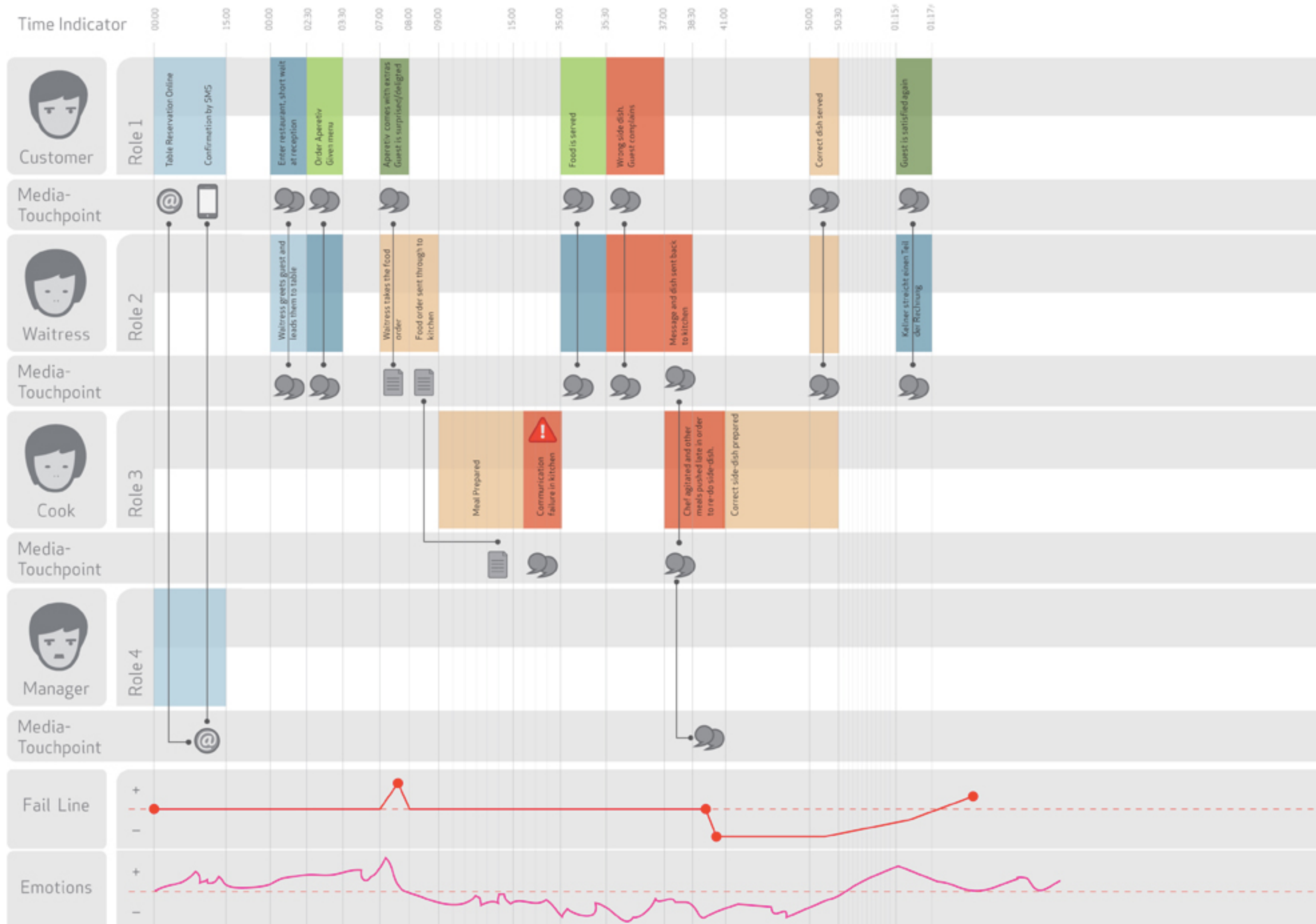


FOUR ORDERS OF DESIGN



Experience Flow
Aalborg Hospital ED 'blue track'





SERVICE DESIGN TOOLS

COMMUNICATION METHODS SUPPORTING DESIGN PROCESSES

An open collection of communication tools used in design processes that deal with complex systems.

The tools are displayed according to the ^{WHEN} design activity they are used for, the kind of ^{HOW} representation they produce, the ^{WHO} recipients they are addressed to and the ^{WHAT} contents of the project they can convey.



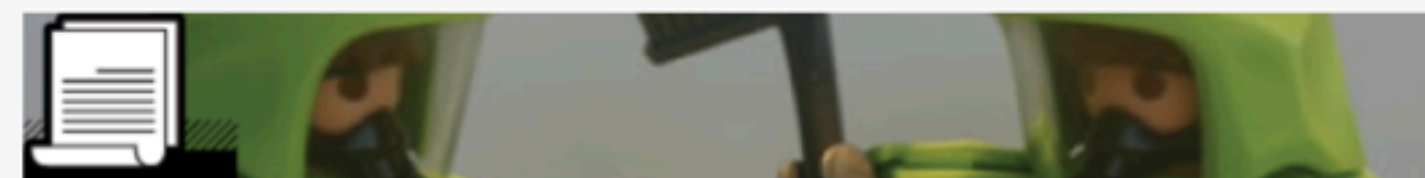
DESIGN ACTIVITIES	REPRESENTATIONS	RECIPIENTS	CONTENTS
CO-DESIGNING	TEXTS	STAKEHOLDERS	CONTEXT
ENVISIONING	GRAPHS	PROFESSIONALS	SYSTEM
TESTING & PROTOTYPING	NARRATIVES	SERVICE STAFF	OFFERING
IMPLEMENTING	GAMES	USERS	INTERACTION
	MODELS		

NEWS



CUSTOMER JOURNEY MAPPING GAME
case study from Paul Kahn and Christophe Tallec

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Value Proposition Online Course

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Stickdorn, M., & Schneider, J. (2012). This is Service Design Thinking. BIS Publishers.



5 Principles of Service Design Thinking

1. CUSTOMER-CENTERED

Services should be experienced through the customer's eyes

2. CO-CREATIVE

All Stakeholders should be included in the service design process

3. SEQUENCING

The service should be visualized as a sequence of interrelated actions

4. EVIDENCING

Services are essentially intangible in nature and should be visualised in terms of 'physical elements'

5. HOLISTIC

The entire environment of a service should be considered

Examples

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Amazon Go

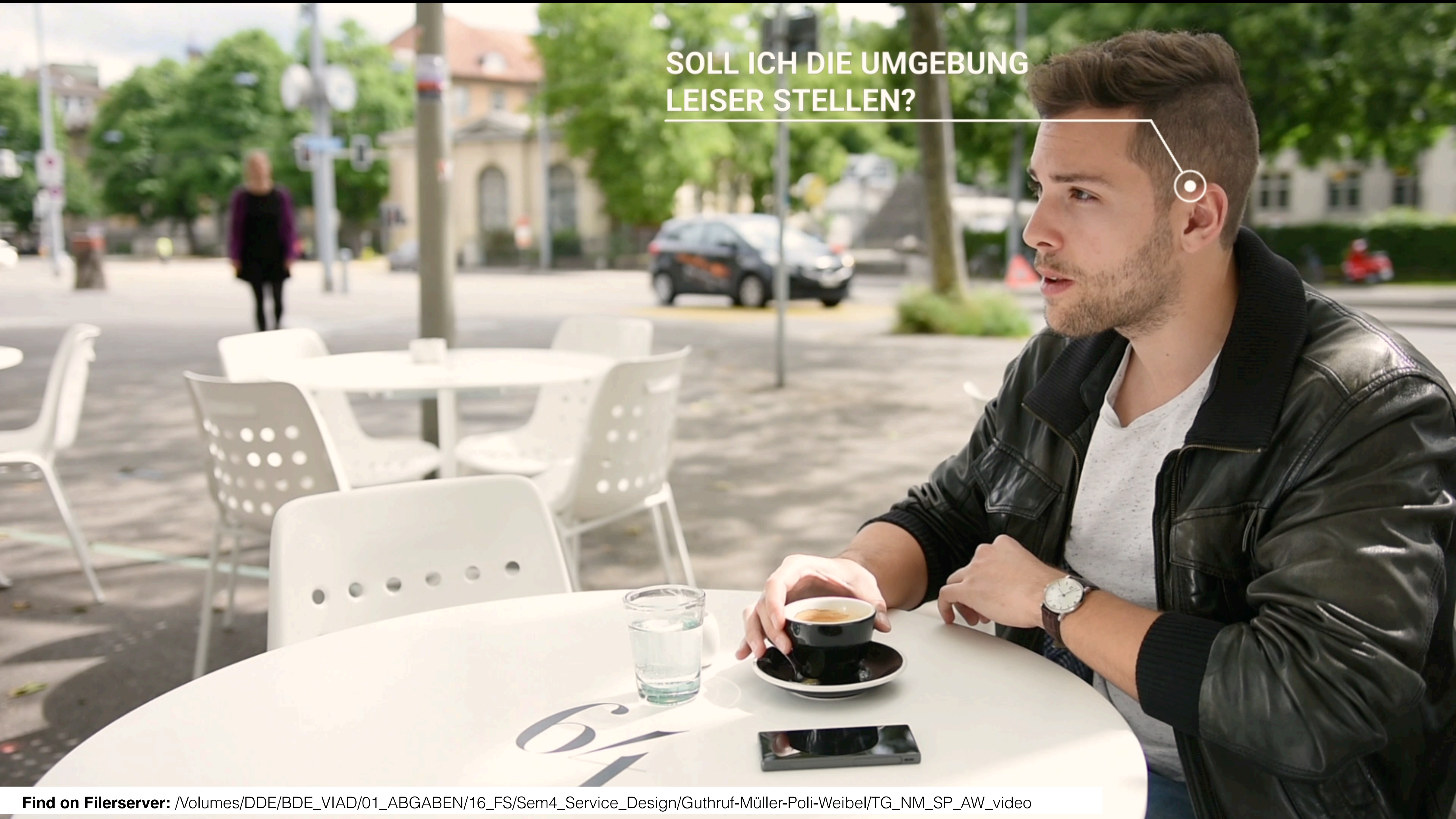
JUST
WALK
OUT
SHOPPING

watch on youtube

SmarterTimer



SOLL ICH DIE UMGEBUNG
LEISER STELLEN?



Find on Filerserver: /Volumes/DDE/BDE_VIAD/01_ABGABEN/16_FS/Sem4_Service_Design/Guthruf-Müller-Poli-Weibel/TG_NM_SP_AW_video

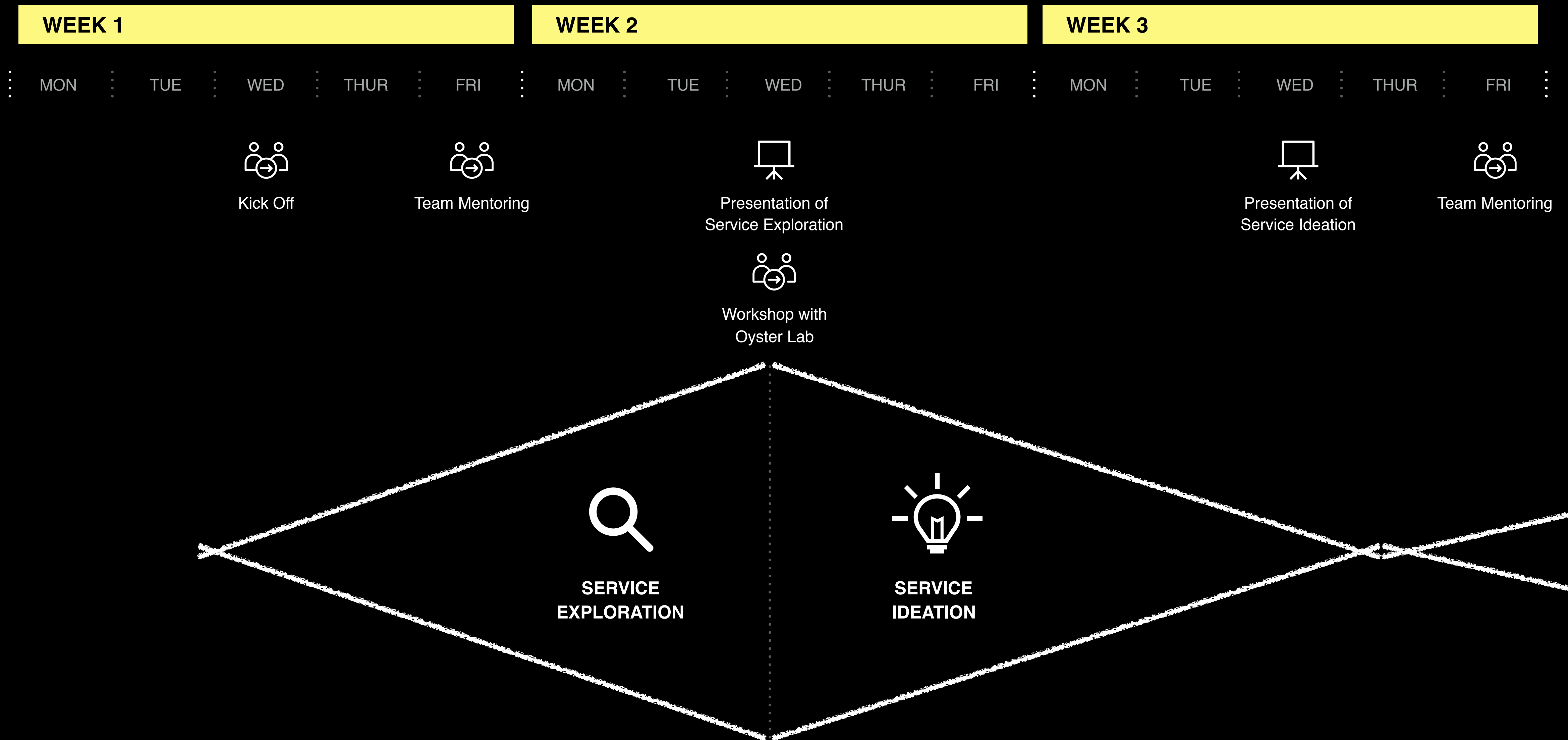


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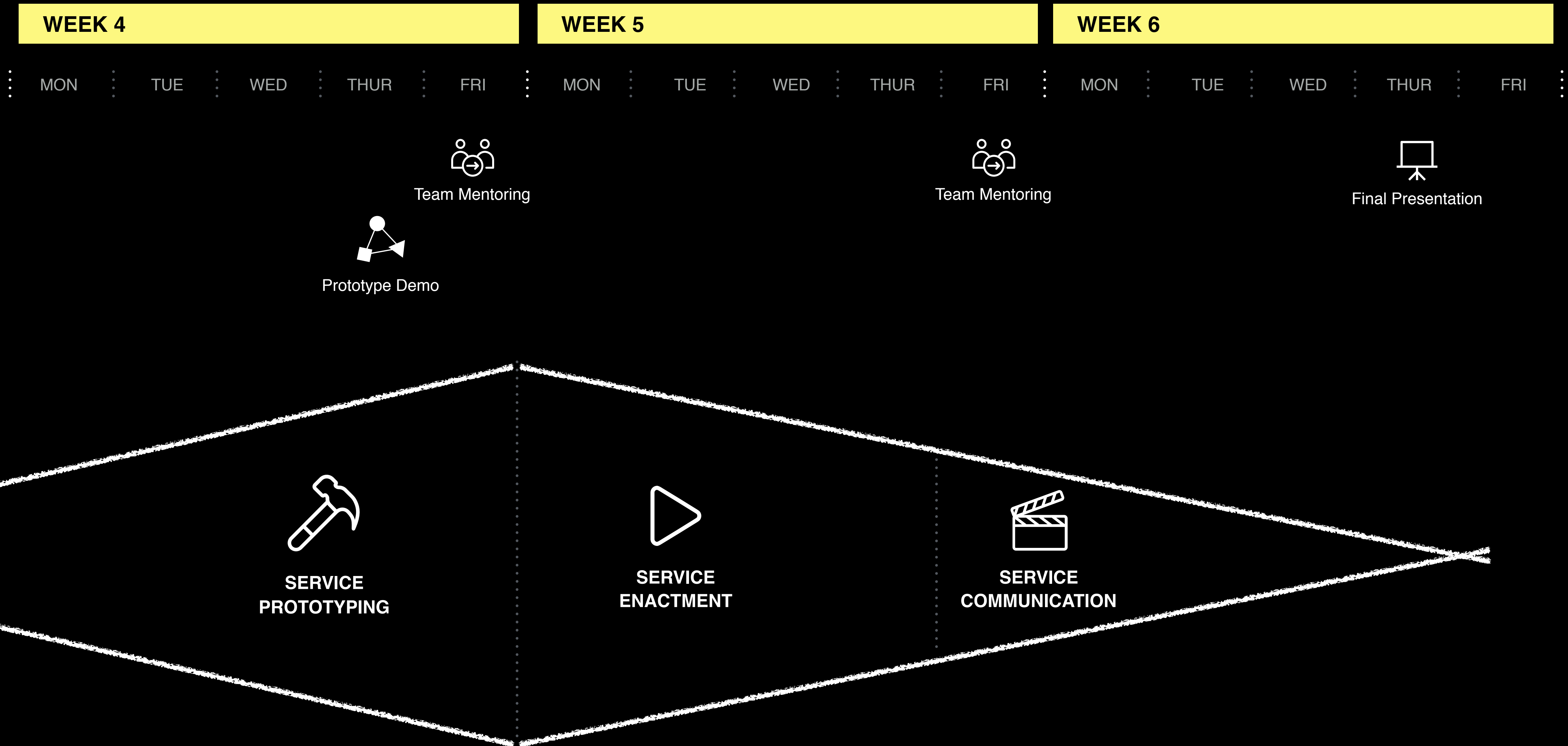
Course structure

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Course Structure



Course Structure



Design Teams

 **Shaën, Aurelian, Daria, Manuel (Challenge 2)**

 **Carlo, Michael, Stephanie, Alessa (Challenge 1)**

 **Vinzenz, Jérôme, Tingting, Adrienn (Challenge 1)**

 **Tobias, Daniel, Katharina (Challenge 2)**

Deliverables

- Service Concept
- UVP, Testable Prototype, Business/Pricing Model
- Service Video
- Action Plan & Recommendations

—
Cooperation Partner | Oyster Lab



Cooperation Partner | Contacts



Bastian Gerhard
Managing Director



Kersten Bepler
UX Designer



Philipp Maul
CX Strategist



Christian Kuhn
CX Strategist

Rights concerning the outcome of this cooperation

- Oysterlab has the legal right to use the results of outcome of this cooperation
- The copyright will remain with the students
- Students are allowed to use the results of this cooperation in their portfolios after a holdback period of **six months** while mentioning the cooperation with Oyster Lab

—
Cooperation Partner | Payment

This cooperation will earn the IAD BA program CHF 7500,-

Channels of Communication

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Channels of Communication

IAD Wiki

<http://wiki.iad.zhdk.ch/SD>

Information about course structure and methods.

Interaction Design Wiki · Service Design

Service Design

In this course students will apply previously acquired methodical, technological and design skills for the first time in a holistic, service oriented project. Throughout the course students will design a service in close collaboration with a company. They will conduct in depth analyses of the existing service landscape and ethnographically driven user research to subsequently design comprehensive process-, communication- and interaction solutions. Selected service design methods and techniques will be taught, and technological frameworks for a multimodal implementation will be provided. The outcome will be an exemplary service flow, prototypes to visualize the interaction and a concept video showing the service solution.

Courses

- [Service Design Module 2018 \(en\)](#)
- [Service Design Modul FS17 \(de\)](#)
- [Service Design Modul FS16 \(de\)](#)

© Interaction Design · ZHdK

Refresh

Channels of Communication

SD Calendar

[Calendar online](#) | [ical](#)

All dates in one place.

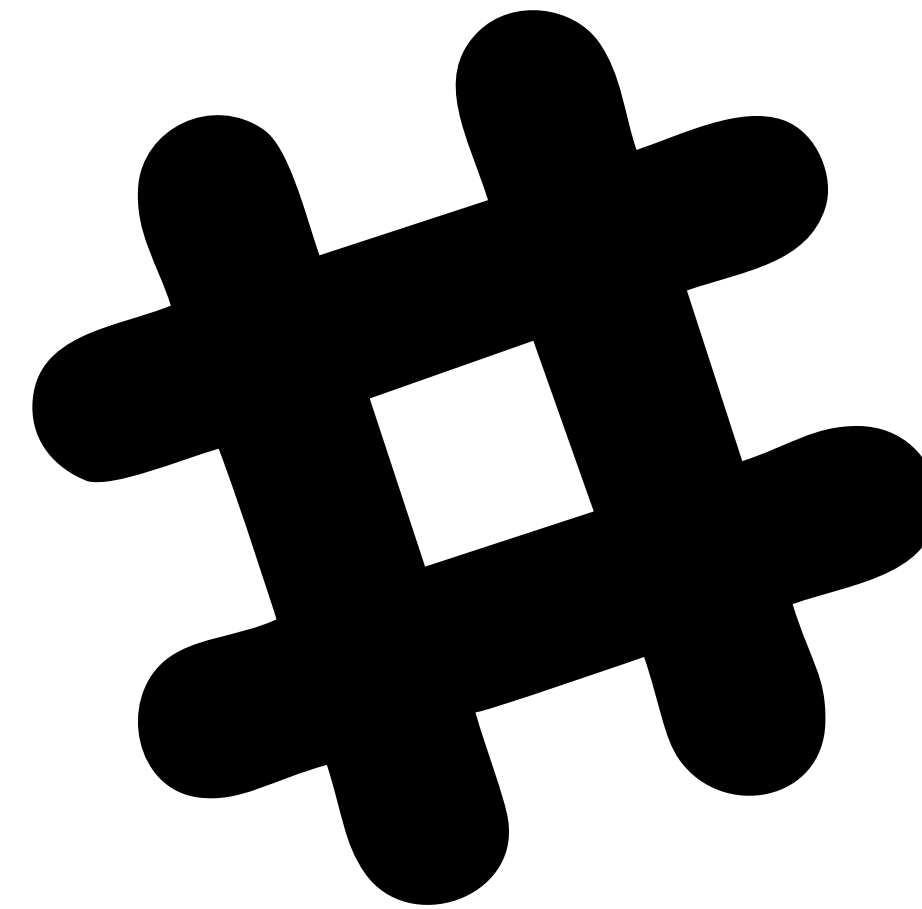
20	Mo 14	Di 15	Mi 16	Do 17	Fr 18
		SS18-SD			
		SERVICE IDEATION		SERVICE PROTOTYPING	
GMT+02					
06:00					
07:00					
08:00					
09:00		Independent development of service concept 09:00-17:00	Presentation Service Ideation (js,sv,fw) 09:00-12:00	Start of prototyping phase 09:00-12:00	Indepe prototy 09:00-
10:00					
11:00					
12:00					
13:00			Kickoff Prototyping, 13:00	Independent development of a service prototype 13:00-17:00	Team r 13:30-
14:00			Video Workshop mit Nicole Fölsterl 13:30-17:00		
15:00					
16:00					
17:00					

Channels of Communication

Slack

oysterlabxzhdk.slack.com

Your link to our contact persons
at Oyster Lab.



 **Oyster Lab x ZHdK**
oysterlabxzhdk.slack.com

Slack individuell anpassen

Aus Oyster Lab x ZHdK abmelden

Service Exploration

-

—
Aim

We strive to deepen our understanding of the topic and identify core design challenges.

Canvas

DIGITAL INNOVATION BOARD

EXPLORE

TRENDS & TECHNOLOGIE	POTENTIELLE PARTNER & WETTBEWERB
FAKTEN	POTENZIALFELDER

USERS	NEEDS
INSIGHTS	TOUCHPOINTS
HOW MIGHT WE	

CREATE

IDEEEN-BESCHREIBUNG	
ADRESSIERTE NUTZER	
ADRESSIERTE BEDÜRFNISSE	PROBLEME

IDEEN-POTENZIAL User Value Scalability Feasibility	DAS WOW HIGH-LEVEL-CONCEPT VALUE PROPOSITION
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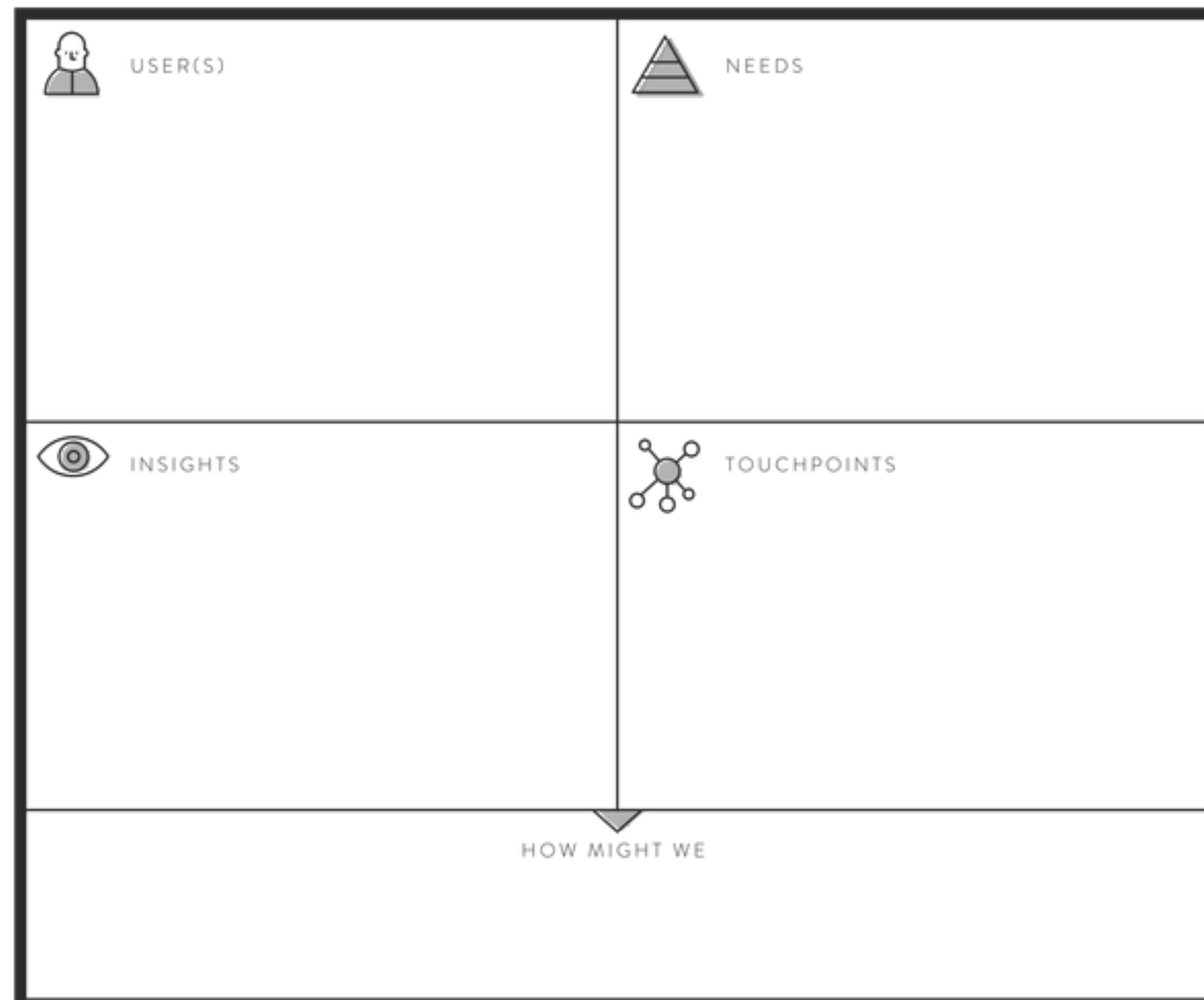
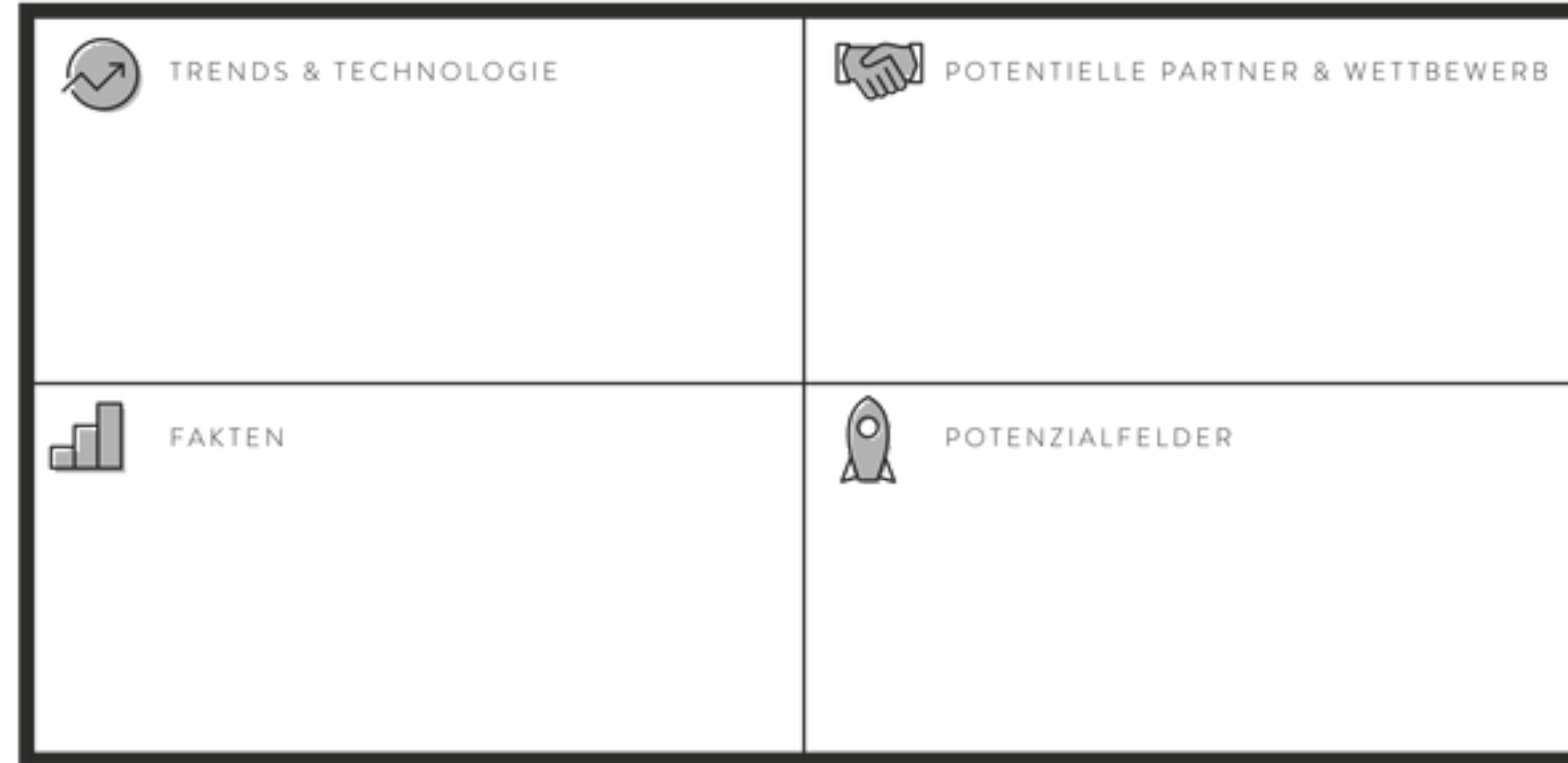
EVALUATE

VALUE PROPOSITION SCORE Nutzen/effizienz Präferenz gegenüber Substitutionsprodukten Käuferbereitschaft Weiterempfehlung	PREISPUNKT UND KAUFBEREITSCHAFT USER EXPERIENCE Emotion
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ASSESSMENT 	KANÄLE UNFAIR ADVANTAGE KPI REVENUE STREAM
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Canvas

EXPLORE



Possible Methods

- Shadowing (This is Service Design Thinking S. 156)
- Contextual Interviews (This is Service Design Thinking S. 162)
- Service Safari (This is Service Design Thinking S. 154)
- Experience Mapping

Deliverables

- Systematic overview of research results (photos, videos)
- Service Experience Map

Thank you!

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Z

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